



**INTRACOM**  
**TELECOM**

*Technology Shaping the Broadband Future*

**“ We envisage a world with  
ubiquitous broadband  
communication  
enabling innovative, life  
improving services. ”**



## In Brief

### The Company

INTRACOM TELECOM is an international telecommunication systems vendor operating in Eastern Europe, the Middle East & Africa, Russia, the CIS and Asia-Pacific. The Company has extensive know-how and a proven track record of over 30 years in the telecommunication market, serving more than 100 renowned customers in over 50 countries. Its international customer base consists of fixed and mobile telecom operators, public authorities and large public and private enterprises.

INTRACOM TELECOM is innovating in the wireless access and transmission field for over 15 years, having successfully deployed its wireless product lines with numerous operators globally.

The Company offers next-generation, revenue-generating service platforms in the area of content delivery, value-added services, policy management and enforcement solutions.

INTRACOM TELECOM combines its product offering with a complete range of professional, consulting, technical support, training and management services.

The Company's headquarters is in Athens, Greece, while its subsidiaries span 16 countries in Eastern Europe, the Middle East & Africa, Asia and North America. The Company employs 2,400 highly-skilled professionals.

### Shareholders

Since June 2006, INTRACOM TELECOM has been controlled by JSC SITRONICS (Russia) with 51%. SITRONICS is the largest high-tech company in Eastern Europe and a subsidiary of JSFC SISTEMA. INTRACOM HOLDINGS (Greece), one of the largest multinational technology groups in southeastern Europe, holds a 49% stake.



### Highlights

- Over 30 years experience in the telecoms market
- Operations in 16 countries
- Exports to over 50 countries
- Average 7% of revenue on annual R&D investments
- 2,400 employees

### Partnerships

INTRACOM TELECOM has over the years developed strong partnerships with world renowned companies including Acision, Agilent Technologies, Alcatel-Lucent, Cisco, EMC, Ericsson, Genesys, HP, Sun Microsystems, Tellabs and ZTE.

## Products & Solutions Portfolio

### Broadband Systems

The Company has strategically focused and is investing heavily on the continuous evolution of its broadband wireless product line. INTRACOM TELECOM is incorporating the latest standards and state of the art technologies in order to deliver cost-effective wireless solutions that address the rapidly growing market for broadband IP services.

The Company's portfolio includes:

- Broadband IP Transmission (OmniBAS™)
- Point-to-Multipoint Wireless Platforms (WiBAS™, IAS-W™)
- Wireless Broadband Access, WiMAX (OmniMAX™)
- PDH/SDH Microwave Links (INTRALINK™)
- Multiservice Access Node, DSLAM (iBAS™, FASTmux™)
- Monitoring & Network Management Systems (uni|MS™)



### Telco Software

INTRACOM TELECOM, abreast with the latest technological developments, offers a range of service delivery and business & operations support systems. These solutions enable the generation of new revenue streams and the continuous improvement of customer experience. The Company is offering a competitive Telco Software solutions portfolio based on own and 3rd party products, including:

- IPTV & Digital Content Service platform (fs|cdn™)
- Next Generation Intelligent Network (NG IN) & Charging applications
- Value-Added Services platform (ServiceWeaver™)
- Service Activation & Provisioning system (ActionStreamer™)
- Policy Management & Enforcement solution (ActionRuler™)
- Contact Centers
- Service & Network Assurance solutions

### Service Capabilities

INTRACOM TELECOM's experience in the deployment of large scale projects and extensive expertise in multivendor system integration guarantee a risk free delivery and the highest quality maintenance and support. The most recent additions to the portfolio of services include Data Center Virtualization and Optimization, Security and Application Aware Networking and Managed Services.



### Committed to Innovation

Dedication to R&D and commitment to technology innovation is at the foundation of the Company's business strategy. INTRACOM TELECOM invests annually 7% of its revenue in R&D programs developing cutting-edge products and competitive solutions on an international level. Through its implemented projects, registered international patents, offered advanced solutions and its participation, often as the lead partner in more than 120 international research programs in recent years, INTRACOM TELECOM is acknowledged as a company that produces high technology.

### International R&D Partnerships

The Company maintains strategic R&D partnerships with major technology vendors and leading academic institutions globally, jointly conducting research and development of new products and services.

### Advanced Infrastructure

INTRACOM TELECOM maintains in-house state of the art research laboratories that facilitate the rapid development of high-quality, advanced telecommunication systems. Its core laboratories include RF and microwave systems, CAD, PCB, VLSI/Microelectronics, EMC and safety test laboratories as well as the mechanical design laboratory.



## Social Responsibility

INTRACOM TELECOM is strongly committed to the values of corporate social responsibility and actively contributes to CSR principles through its policies, environmental sensitivity and sponsorship programs.

The Company has been included in the “Best in Class- Environmental and Social Performance” Index by Storebrand since July 2003. It has been a member, through INTRACOM HOLDINGS, of the Hellenic Network for Corporate Social Responsibility since 2001 and the United Nations Global Compact since 2008.

INTRACOM TELECOM was ranked 22<sup>nd</sup> among the top 100 Greek companies of Accountability Rating Greece 2008, for its level of corporate social responsibility. Currently, the three pillars of the Company’s CSR policy are: environment, society and people.

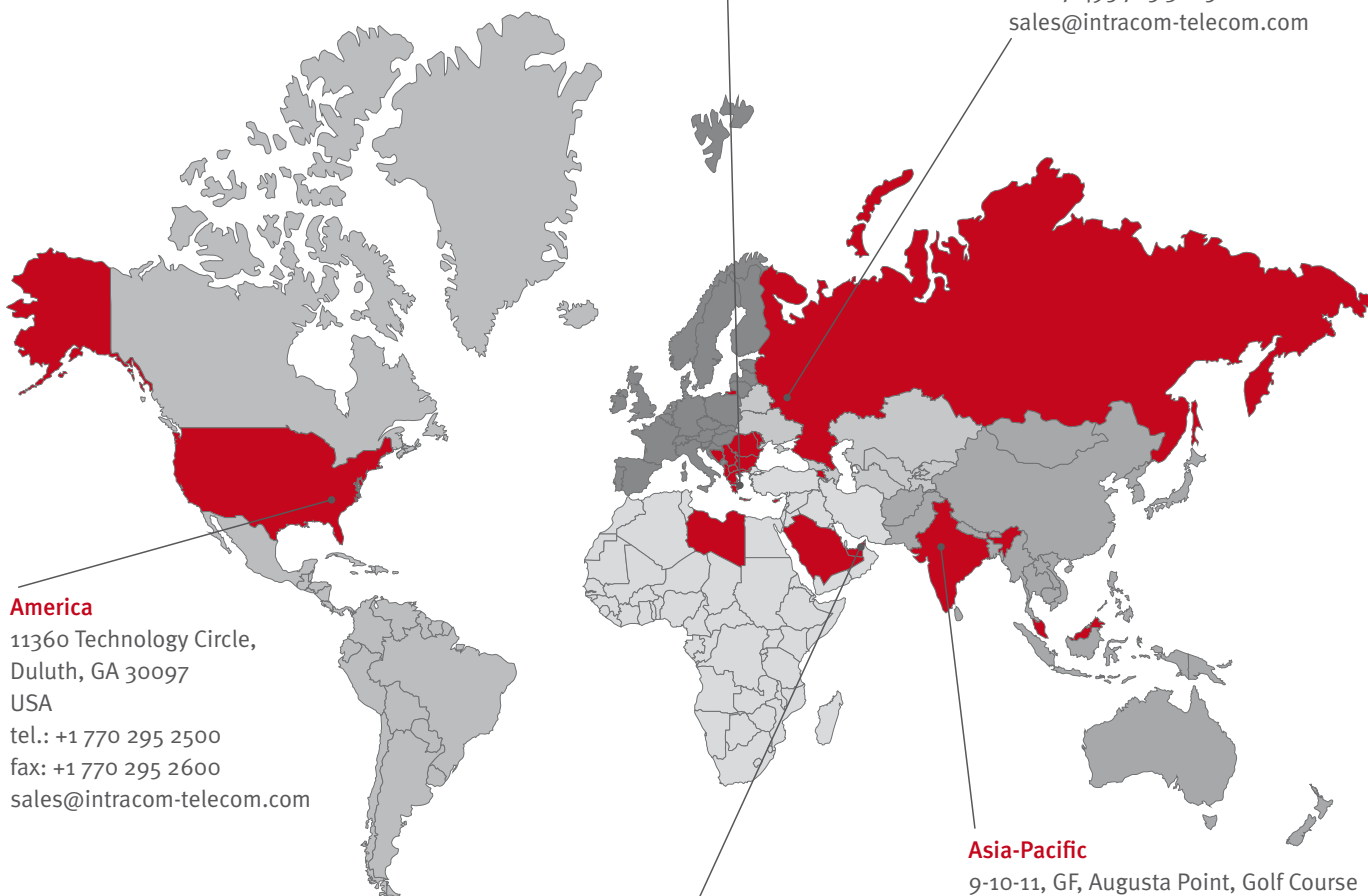


**Europe**

19.7 km. Markopoulou Ave.,  
19002 Peania, Athens  
Greece  
tel.: +30 210 667 1000  
fax: +30 210 667 1001  
sales@intracom-telecom.com

**Russia & CIS**

16 Krasnoproletarskaya Str.,  
Bldg.1, Entr.3, Moscow, 127473  
Russia  
tel.: +7 495 921 4881  
fax: +7 495 725 3805  
sales@intracom-telecom.com



**America**

11360 Technology Circle,  
Duluth, GA 30097  
USA  
tel.: +1 770 295 2500  
fax: +1 770 295 2600  
sales@intracom-telecom.com

**Middle East & Africa**

P.O. Box 500517, Dubai Internet City,  
Bldg.4, Office N°304, Dubai  
United Arab Emirates  
tel.: +971 4 362 5666  
fax: +971 4 390 4279  
sales@intracom-telecom.com

**Asia-Pacific**

9-10-11, GF, Augusta Point, Golf Course  
Road, Sector 53, Gurgaon Haryana  
India  
tel.: +91 124 4738500  
fax: +91 124 4738555  
sales@intracom-telecom.com

**INTRACOM TELECOM**

19.7 km Markopoulou Ave., Peania, Athens, GR 19002

tel.: +30 2106671000 | fax: +30 2106671001

[www.intracom-telecom.com](http://www.intracom-telecom.com)

All information contained in this document  
is subject to change without prior notice.

© 2010 INTRACOM S.A. TELECOM SOLUTIONS